

Hill Country Women in Business

July 2006 Newsletter



Upcoming Events

Thursday, July 6, 2006
HCWIB Board Meeting
Folio Communications
248 North Main Street
Boerne, TX 78006
830.249.9566
12:00 p.m. BYO Lunch

Thursday, July 13, 2006
HCWIB General Meeting
Fair Oaks Ranch Country Club
Social 5:30 p.m.
Meeting 6:00 p.m.

Dinner is \$17.00. Reservations are required. Please call Lucy Ziegler at 830.249.4777 or e-mail her at lkzlp@qvtc.com by 5:00 p.m. on Monday, July 10 th, to reserve your spot

July Menu

Mixed Green Salad with Cilantro Vinaigrette
Pecan Crusted Scarlet Snapper
With Sautéed Spinach and Red Bliss Mashers
Sorbet Trio

Iced tea & water
Coffee offered

BYO wine/beer

Remember, cancellations and "no shows" will be billed.

A message from the president

Dear HCWIB Members,

The oppressive heat couldn't wilt the fun and enthusiasm of the members and guests at the June membership social. Marie Hicks' lovely home was the perfect backdrop for the excellent food from Peach Tree Café & Catering (loved the parmesan phyllo-wrapped asparagus straws), the delicious wines provided by Rob Ziegler (loved the Australian shiraz), and the camaraderie of friends, old and new. All combined for a delightful summer evening.

Who among us doesn't feel frazzled from time to time as we try to schedule and manage our business calendar, family activities, volunteer obligations

and extracurricular interests? We're lost without our Outlook or Daytimers. According to business coach and July meeting speaker Michael Baker, to maintain some sense of balance it's important that we concentrate our focus, energy and efforts on the highest-return actions. Sound easier said than done? Please come to the July meeting to learn how setting goals and managing your time will help you work smarter, not harder.

Until then, have a grand and glorious Fourth of July!

Jeanne

Life Balance

NawbotimeJune/July 2006

In the 1980s and 1990s, it was called 'stress management'. Now, in the 21st century, we call it 'life balance'. We seem to be striving to play more and work less-to not be so intense or better yet, be more relaxed during our everyday living; have more peace and calmness in each day. Our current way of living is causing major issues such as health challenges or the need to 'force' ourselves to relax-millions can be seen rushing to get to a yoga class only to finally breathe. It is also costing us millions of dollars at the doctor, because we are in constant 'multi-tasking mode', and it is costing us relationships. How does one go about accomplishing this tremendous task of creating more balance in life?

1. Have a vision - for your life and business
2. Develop a healthy belief about success - shed old beliefs of a crazy schedule and pace yourself
3. Be in the moment, be present - when working, work. When playing, play. Be single minded, focused, and organized about the work that needs to be done.
4. Choose to get a life! - Identify the fun things you want to do and enjoy them.
5. Use a Professional coach - working with a person that keeps you honest with yourself, will hold you accountable, and support you fully. This is invaluable.



Members on the Move

Bobbie French has completed the first Citizens Police Academy. The 12 week class was presented by the Boerne Police Department. The class covered DWI and Drug Enforcement, Criminal Investigation, Penal Code, Juvenile Law, and the Judicial System, Firearms and use of force, Communications, and much much more. Attending the class gave her a greater appreciation for the dedication of our police force and the rigors of the daily work placed upon them. Their job of protecting the public is truly one that we should thank them for.

Misty Thomas of The Hair Co. received Natural Soy Candles that can be used as a warm lotion or massage oil. These candles are 100% natural and come in four different scents. She will be attending a Jewelry show this weekend to stock up on the latest fashion jewelry trends.

July Birthdays!

Lucy Ziegler, 7/4
Gayle Eason, 7/8
Kathryn Hubbard, 7/10
Bettie Edmonds, 7/12
Michelle Berry, 7/13
Rebecca Boles, 7/13
Beth Coyle, 7/13
Lisa Parks, 7/17

Guest Speaker: Michael Baker

Michael Baker is the President of Move To Action, an organization dedicated to creating personal and professional success for business owners and individuals. Our coaching process is designed for those who desire to concentrate their focus, energy and efforts on high-return actions. The main philosophy we embrace is that "training without coaching is entertainment." It is the teaching, support, reinforcement and validation that create a personal and physical environment for success.

Michael has over 25 years of successful sales and marketing experience in a number of fields, having spent the previous ten years with the largest computer training company in the world. As their Director of Sales for Company Owned Locations, he was responsible for providing the training, support and leadership for twenty-six locations that generated over \$139 million in revenue.

Michael has conducted 100's of training seminars and presentations on numerous topics including Leadership, Goal Setting, Sales Forecasting, Commitment to Success, Increasing Sales Performance, Enabling Service Professionals to Develop More Business, Time Management, Employee Hiring and Retention and Coaching. He has received national recognition on many occasions for record breaking sales and exemplary management performance. Michael has worked side-by-side with hundreds of business owners and managers, as well as having owned his own businesses including Big Mike's BBQ restaurant, Wood Graphics Custom Wooden Signs, a landscaping operation and the first exclusive buyer-brokerage real estate agency in Aspen, Colorado, The Buyer's Advantage.

Michael Baker is proud to be a fifth generation native Texan, born and raised in

Houston, Texas. Michael has an impressive early record of leadership and accomplishments. He is as an Eagle Scout and member of the Order of the Arrow. He gained some of first work experiences in the Blue Ridge oilfield south of Houston. He graduated from Texas A & M University in 1977, with a Bachelor of Science degree in Recreation and Parks, while at the same time working in his family's ranching operations. He is currently enrolled in the Executive and Professional Coaching Program at the University of Texas-Dallas's Graduate School of Management. A true passion for helping others is one of the main reasons for his success, whether it is teaching in the classroom, on the sales floor or in the DoJang. Michael is a Cho Dan (black-belt) in Soo Bahk Do Moo Duk Kwan and carries many of the lessons learned in Karate to the business environment. He is married and has two stepchildren and two grandchildren. He and his wife have lived in the Texas Hill Country for the last seven years.

Michael is an active member of the International Coach Federation. He is the President of the San Antonio Professional Coaches Association as well as being a member of the North San Antonio Chamber of Commerce and the Greater Boerne Chamber of Commerce. He serves on the Board of Directors of Christian Women's Job Corp of Kendall County and is active in supporting the Boy Scouts of America as the Finance Chairman of the Keystone District, Alamo Area Council.



Member in the spotlight

Patrice Davison, Davison Insurance Agency, LLC

Davison Insurance Agency, LLC is celebrating its 23rd anniversary this year and they could not have made it without their special clients! Established by the late Anna Marie Davison, Davison Insurance Agency is now owned by her daughter, Patrice Davison.

After some life-altering changes, Patrice got remarried three years ago to Chip Marshall who also works in the agency, and they have not killed each other yet! Her step-son, Darrin, is finally coming along in the world...you know teenage years are tough!

With the growth and success of the business, Patrice has three employees that she treasures and is keeping up with the technology required to take care of their clients. "We specialize in the personal service that helps a client know they are important to us".

As well as keeping up with all the insurance changes, Patrice has been an active part of the Hill Country Women in Business since 1998. "I know we never

would have gotten to where we are without the help of these wonderful, hard-working women. The networking alone has helped our business grow tremendously!"

After the drastic changes in the insurance industry these past years, their main insurance carrier, Hochheim Prairie, has continued to strive to keep its premiums down and its coverage's the same. Hochheim Prairie, a 113-year old Texas company specializing in small town and rural properties, offers many discounts, including new home, multiple policies, 3-year 10% claim-free, multi-theft, etc. Coupled with very reasonable rates, these discounts produce some exceptionally attractive insurance packages.

Call us or come by for a quote. You may be pleasantly surprised!

915 N. Main Street
Boerne, TX 78006
830-249-6112 or 800-249-6112

A Warm Welcome to our Newest Members:

Emily Rose of KNR Paints
Cheri Kassinger of KNR Paints
Sherry Schmitz of ASCEND
Helene Bachmann of Legal Funding Gr.
Karen Daly-Realtor
MirandaHoffpaur of Pet Butler



More Members on the Move:

Debi Lamb tied with Jacques Dubose for ambassador for the month of May for the chamber of commerce. It is her third this year.

Sarah Hamilton of Access Storage is getting leased up! Just in case you don't know, in addition to climate controlled & non climate controlled storage and boat & RV storage, they also have office warehouses! These are finished offices each with its own bathroom and 2200 sq ft of warehouse. She has 3 left. If you don't need an office warehouse but do need storage, she will waive the \$10 administrative fee for HCWIB members and there is never a deposit! She will also give you a free disc lock and offer you super move in specials. So de-clutter your homes, garages and offices and give her a call @ 249-3050.

Chaplain Chimes:

Prayer requests were made by Pam Lewis whose father (Joe Dornak) has been struggling for the past 6 months with congestive heart failure, kidney failure, and bone cancer. The doctors are keeping him comfortable to live the remaining time in peace. Please keep him & the family in your prayers.

Sue McCrary

Stop Solicitations

Stop solicitations we receive every day in the mail by calling the credit bureau's dedicated line @ 888-567-8688 from your home telephone or register at www.optounprescreen.com.

AARP magazine

June Membership Social & Wine Tasting



Photos provided by Amy Anderson of Shutter-Happy